

Stations in a Liberalised Market

a Rail and Commercial Asset

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FS Stations







FS Organisation

Centostazioni

- 60 % FS and 40 % Archimede 1 Gruppo SAVE,
- Responsible for the enhancement and management of 103 medium size stations

Grandi Stazioni

- 60 % FS and 40 % Eurostazioni Spa;
- Responsible for upgrading and managing the
 13 major Italian railway stations
 (Milano Centrale, Verona Porta Nuova, Piazza
 Principe and Genova Brignole Venezia Mestre and
 Venezia Santa Lucia, Verona Porta Nuova, Bologna
 Centrale, Florence SM Novella, Roma Termini,
 Napoli Centrale, Bari Centrale, Palermo Centrale).

RFI

100 % FS

- Italian infrastructure manager
- •Responsible for upgrading and managing the 2000 stations belonging to the Italian network





Stations Added Value for Railways Management

- Commercial exploitation and urban stations has an economic positive impact on railways management
- Since 2000 FS has undertaken several actions to improve the value of its assets
- Increasing revenues and reducing rail costs



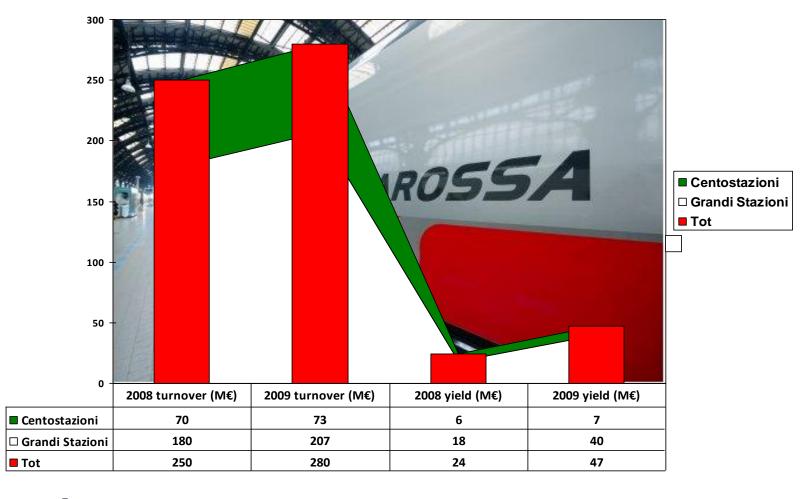








Stations Added Value for Railways Management







Open Stations in Rail Single Market

- 1st Railways Package did not include stations as element of infrastructure
- Different approaches followed: stations were incorporated either in IM's or in RU's or in other companies with two major consequences
- Companies, which own the stations, has a benefit in terms of asset and revenues
- Access to Railways services in stations, when owned by RU's, might be difficult for competitors and need to be regulated as it is for IM's
- In a EU Single Market stations are expected and must be open to all RU's at the same conditions (costs, information, rights, ...)

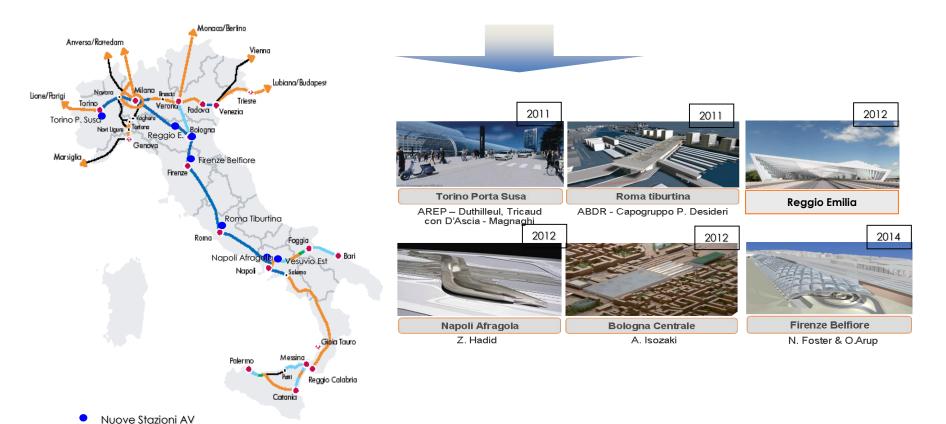






Italian New High Speed Stations

INVESTMENT PLAN 2011-2015





March 17-18



nextstation

BRUSSELS 2011

